

The Blackdragon Dating System: Free Ebook Vol. Two

**How To Be
Financially
Successful If
You're Just
Starting Out**

Blackdragon

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Why am I writing about financial success? Aren't I a dating / seduction / relationship guy?

Yes, but I get a lot of email from folks, and a sizeable percentage are from young guys starting out asking how to be financially successful. So as my gift to you, I'm going to make a quick aside from the world of women and give you the Cliff Notes version of how to make it financially if you're just starting out and you're not sure what to do.

Why should you listen to me about this? I'm financially successful and have been for a long time. I bought my first house by age nineteen, was making the inflation equivalent of \$72,000 a year by the time I was twenty, and was making a six-figure income by my late twenties, which was within three years of starting my own business from scratch. By my early thirties I was making this income by working *less* than 40 hours a week. Sometimes, much less. I could go on but you get the idea.

So everything about financial success I discuss here is real-life stuff that works. Here we go...

Step One: You must know what you want.

If you aren't sure what you want, you will never make any money doing anything. It's literally impossible. You must look at your options, know who you are and what will work and not work for you, and then you must *choose*, and then you must stick with what you choose for at least several years in order to make it work.

Spending years trying to "find yourself" or trying to "weigh your options" or "figure things out" isn't going to cut it. You must choose, and choose soon. Stop farting around.

Step Two: You must focus on ONE thing at a time.

I often get young guys who tell me, “Okay, I want to make a lot of money as a web developer, get down to eight percent body fat with bodybuilding, get really good at seduction and pickup, get a at least a 3.8 GPA at my college studies, really master my hang-gliding, and travel outside the country at least twice in the next six months. That’s all I want to do. So how do I do all that?”

Not. Gonna. Happen. None of it. Success requires laser-like focus. You cannot hit all of your goals at the same time, like shooting them with a shotgun. Life does not work that way. Instead, you must pick them off with a sniper rifle, *one at a time*.

You must pick ONE THING, and focus on that ONE THING until you accomplish your objective with that ONE THING. Then, while keeping that ONE THING going, pick the NEXT THING, and work on that. Rinse and repeat.

Lots of guys really, really hate to hear that. And you probably do too. Sorry. That’s how it works.

Step Three: Don’t waste time.

Listen to this next part very carefully. If you get what I’m about to tell you, it will change your life. Ready?

There’s only one time in your life you can do literally whatever you want. That’s when

1. You don’t live at home with your parents.

and

2. You don’t have any kids.

and

3. You aren't married.

If you meet all three of those criteria, your life is 100% yours and can do whatever you want. If you don't, your options are limited, at least to some degree.

Therefore this time of your life is *precious*. It's the **ONLY** time you can do whatever you want and *focus* on whatever you want to accomplish what you want. Don't waste it!

If you're like most people, soon you'll be married (never a good idea, but I digress) and / or have children, and your ability to accomplish your goals will be severely hampered.

So *get to work* while your life is still your own!

Step Four: Set specific objectives in your one key area.

Once you've picked your key area, and I'm going to assume it's financial, write down a two-month goal, a two-year goal, and a five-year goal. Be very specific and use specific numbers. Stick it up on your bathroom mirror so you see it every morning.

When I was young with no money, I put "I make \$100,000 per year" up on my bathroom mirror. By age 27, that's what I was making.

Step Five: Skip college unless you absolutely need it for what you've chosen to do.

If, after some hard thought, you've chosen to get into a high-income profession, like a lawyer or doctor or architect, then obviously you need to go to college, since you have no choice. So go to college and get good grades and learn a lot.

If your goal is to get into a mid or low-income field that requires college, like psychologist or teacher, **DON'T DO IT**. Reconsider your career choice IMMEDIATELY.

The single biggest, dumbest thing young people do is spend a gazillion dollars and years of their life on getting a college degree to get into a **LOW-PAYING FIELD**. Then they spend the **REST OF THEIR LIVES** struggling financially. **STUPID**. A college degree is only for people pursuing a specific and **HIGH-PAYING** profession, like a doctor. Everyone else should *skip college*.

My goal when I was 18 was to make a lot of money in computers and real estate. Had I actually gone to college, it would have been a huge mistake and a massive waste of time and money. In all seriousness, going to college would have set me back financially at least 15 years.

If college is not absolutely, 100% mandatory for your *high demand, high paying* field, **DON'T GO**. Yes, some of your friends and family will be upset at this decision. That's their problem. Listen, are *they* going to pay your bills the rest of your life? Are *they* going to pay off your student loans for you? No? Then please don't let them make financial decisions for you. Don't be an idiot. This is your life we're talking about.

What should you do instead of going to college?

Step Six: Go work for a big stable company in the sales or marketing department for two to four years.

Pick a big company that you think might be fun to work in for a while, target their sales or marketing departments, and bombard everyone in those departments with your resume. Don't stop until you're hired. Become a pest.

I did this when I was 18 years old, and at age 18, I was hired at what was then the seventh largest software company in the world. I was the youngest employee out of 500 people. I was hired at such a young age with minimal experience because I was a PEST and kept bothering all the managers there with my resume, constantly pestering them for a job. Finally they gave in and gave this “damn kid” a job.

It doesn't matter what your job is. You're just getting started so don't worry about it. Anything in the sales or marketing departments will do. Just get one.

Then, take the next two to four years and learn everything you can about business and sales *on the job*. Let them train you while they pay you. FAR better than going to college. When you leave, you will be FAR more desirable in the marketplace than your buddies going to college for a silly piece of paper with no real job experience.

Step Seven: Read books to learn business.

While you're at your job, read as many books as you can on business, motivation, time management, sales, marketing, real estate, and taxes. In about that order. Get good at this stuff. Become a business nerd. It will pay off in step nine, below.

Step Eight: Stay out of debt.

While you're at your job, don't take out any credit cards. Don't take out any loans. Don't buy a fancy car with a big car payment. Do not buy a house with a massive house payment even if you're financially able to.

Live simply. Save your money. Stay out of debt. This is very hard to do, especially if you're an American, but it's critical.

Step Nine: Quit your job and start your own business.

After you've spent a few years learning on the job, you've saved some money, and you've read a lot of books on business, when you're ready, quit your job and start your business. Owning your own business is the only feasible way to make a lot of money without having to wait 30 years.

Your business should NOT be anything new or cutting edge. The easiest way to make a lot of money in the small business world is to take something normal and boring and do it 10% better than everyone else. The number one type of small business that generates the most millionaires is...guess what? Dry cleaning. Boring, right? Not very sexy is it? But people who own dry cleaners make BANK.

One more thing. Specialize. Who makes more, a general practitioner attorney, or an attorney who specializes in mergers and acquisitions? Who makes more, an attorney who specializes in mergers and acquisitions or an attorney who specializes in mergers and acquisitions only for the food industry?

That food guy is going to make way more money and work less hours than all the other attorneys he went to law school with. So if you want to start a landscaping business, don't just landscape for everyone. Focus only on business parks (for example). You get the idea.

Step Ten: Have a specific picture for how the business will look when it's all "done".

This is more than having goals. You need to lay out exactly how the business will look when it's all done. How many employees will you have (if any)? How much will it gross? How much profit will there be annually? How much taxes

will you pay? What kinds of margins will it have? How many hours a week will you work? Etc.

Just hopping into business hoping to “make money” is not going to work. Your objectives must be very specific so you always know where to direct your efforts.

Well, that’s it. There’s more to it, of course, but that will give you a basic battle plan to get started. Do all ten steps, and it’s going to be hard *not* to make a lot of money.

Good luck!

~Blackdragon
theonlyblackdragon@gmail.com